



146 South Liberty Dr. Unit 11B  
P.O. Box 121  
Stony Point, NY 10980  
845-942-0020 \* Fax 845-942-2810

Dear Dealership Management,

Thank you for considering New City Funding Corporation for your lending needs. We are confident that you will be satisfied with the services that we offer. To increase your auto sales, we offer sub-prime financing to customers that traditional lending institutions will not finance. Our aim is to review each contract individually and formulate a plan that you and your customer will be happy with. As your needs change, we will be happy to help you evaluate those needs and offer you the services that will help you achieve your new goals.

The information enclosed will help you make the most of our services. If you have any questions, please contact us at 845-942-0020. Again, thank you for choosing New City Funding Corporation.

Sincerely,

A handwritten signature in black ink, appearing to read "Ronald Steinberg", written in a cursive style.

Ronald Steinberg  
Vice President

## NCFC Ohio Financing Program

- Customer must have 20% to 25% cash deposit for the dealer.
- We take a 16% Discount off the Financed amount.

### Example:

<b>Price of Car</b>	\$7,000.00
<b>Deposit</b>	- \$2,000.00
<b>Amount to Finance</b>	\$5,000.00
<b>Less 16% Discount</b>	-\$800.00
<b>Dealers Net Check</b>	\$4,200.00

<b>Dealers Net Check from New City Funding</b>	\$4,200.00
<b>Dealers Deposit from Customer</b>	+\$2,000.00
<b>Dealers Net Payment from Auto Sale</b>	\$6,200.00

- Dealer's payment will be sent out as soon as all required information from our dealer's checklist is met and the delivery of the car is verified.
- Our company finances based on prices the NADA Clean Trade book valuation and customers' history (no recent repossession in past 12 months and not in bankruptcy or foreclosure).
- New City Funding provides a Lender System's starter interrupter for every deal. Dealers must install the box onto the purchased car and remove it at the end of the loan at no charge to the customer.
- Cars generally are 2003 or newer and 150,000 miles and under (No salvage and branded titles).

New City Funding looks forward to doing business with you. We hope to be of service to you and your customers with all your car financing needs.



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**All Sections Must Be Completed Correctly Before Payment Is Issued To Dealer!**  
**OHIO DEALER CHECKLIST FOR FUNDING**

**APPLICANT SECTION 1 / Requirements prior to Funding for: \_\_\_\_\_**

(Customer's Name)

- 1. NCFC Credit application completed and signed by applicant.
- 2. Retail sales order disclosing the sale signed by applicant and dealer.
- 3. Copy of valid Driver's License for state of residence for applicant (if applicant has a permit or an ID card then they have to add a co-applicant).
- 4. Copies of 2 recent pay stubs for applicant.
- 5. If Self Employed or Job letter applicant-send 3 recent bank statements.
- 6. Proof of maker's residence must be a utility bill, lease agreement or cell phone.
- 7. Verify that references are filled out on reference sheet.
- 8. Contract must be signed by applicant.

**CO-SIGNER SECTION 2**

- 1. NCFC Credit application completed and signed by co-applicant.
- 2. Copy of valid Driver's License for state of residence for co-applicant.
- 3. Copies of 2 recent pay stubs for co-applicant.
- 4. If Self Employed or Job letter applicant send 3 recent bank statements.
- 5. Proof of co-applicant residence must be a utility bill, lease agreement or cell phone bill.
- 6. Contract must be signed by co-applicant.

**DEALER SECTION 3**

- 1. Contract must be completed with no blank spaces.
- 2. Doc fees must be added to selling price on the contract.
- 3. Contract must be signed by seller.
- 4. Original and Pink copy of contract must be mailed to NCFC.
- 5. Insurance binder sent to NCFC showing \$500 Dedt and NCFC as loss payee.
- 6. Trade-In description and VIN #.
- 7. Copy of the old Title showing no liens pending.
- 8. Fully functional spare key supplied to New City Funding (or a \$25 fee).
- 9. "Starter Interrupter Disclosure" contract signed by applicant and co-applicant.
- 10. Proof of deposit.
- 11. Customer Delivery Notice signed by applicant and co-applicant.
- 12. Delivery Representation Letter signed by dealer.
- 13. Copy of Ohio Title (lien release if necessary) and a copy of title application form BMV 3774 with New City Funding Corp as lien holder.
- 14. Customer Verification of pickup.

**All necessary documentation requested is to be included in the package and sent to New City Funding Corp**

## Credit Application

DEALER'S NAME:	DEALER'S PHONE:	DEALER'S FAX:	CONTACT:
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VEHICLE INFORMATION (PLEASE PRINT CLEARLY)			
YEAR:	MAKE:	MODEL:	MILEAGE:
CASH PRICE \$:	NET TRADE \$:	DOWN PAYMENT \$:	TOTAL AMOUNT \$:
OPTIONS:	NADA-RETAIL:	VIN #:	
	NADA-TRADE IN:	TRADE INFO:	

APPLICANT INFORMATION (PLEASE PRINT CLEARLY)					
NAME: (LAST)		NAME: (FIRST)		SS #:	
ADDRESS:				D.O.B.:	
CITY:			STATE:	ZIP:	YEARS THERE:
HOME PHONE #:	CELL PHONE #:	EMAIL:			
NAME, ADDRESS & PHONE # OF LANDLORD OR MORTGAGE HOLDER:				MONTHLY PAYMENT \$:	
PREVIOUS ADDRESS (IF CURRENT LESS THAN 4 YEARS)					
NAME OF EMPLOYER:			ADDRESS OF EMPLOYER:		
BUSINESS PHONE #:			ANNUAL SALARY \$:	YEARS:	
PREVIOUS EMPLOYER:					YEARS:

REFERENCES PERSONAL - FAMILY		
NAME:	NAME:	NAME:
ADDRESS:	ADDRESS:	ADDRESS:
PHONE #:	PHONE #:	PHONE #:

- By signing this application:
- 1).- I authorize Dealer, New City Funding Corp. and finance company, bank, other financial institution to which the Dealer or New City Funding submits my application ("you" or "your") to investigate my credit and employment history, obtain credit reports, and release information above your credit experience with our company as the law permits.
  - 2).- If an account is created, I authorized you to obtain credit report for the purpose of reviewing of taking collection action on the account or for other legitimate purpose associated with account.
  - 3).- I certify that I have read and agree to the terms of this application and that the information in it is complete and true.
  - 4).- I authorize New City Funding Corp. to start a credit investigation based on the information voluntarily provided by me which is true and correct, and reflects all my current debts. In addition I authorized NCFC to obtain federal and state records of employment and income history, including State Employment Security Agency ("SESA"). A bankruptcy proceeding is not progress.

**"New City Funding Corp. is an Equal Opportunity Lender"**

SIGNATURE OF APPLICANT:	DATE:	SIGNATURE OF CO-APPLICANT:	DATE:
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146 South Liberty Drive, Unit 11B  
 P.O. Box 121  
 Stony Point, NY 10980-0121  
 Tel.: 845-942-0020 • Fax: 845-942-2810

### REFERENCES FORM

Please provide two family members and three other personal references. These contacts will be verified.

NAME:			
PHONE:		RELATIONSHIP:	
ADDRESS:		CITY:	STATE:

NAME:			
PHONE:		RELATIONSHIP:	
ADDRESS:		CITY:	STATE:

NAME:			
PHONE:		RELATIONSHIP:	
ADDRESS:		CITY:	STATE:

NAME:			
PHONE:		RELATIONSHIP:	
ADDRESS:		CITY:	STATE:

NAME:			
PHONE:		RELATIONSHIP:	
ADDRESS:		CITY:	STATE:

I understand that in the event New City Funding Corp. is unable to get in contact with me, and my loan goes into default, the above references will be contacted in order to get in contact with me. **No personal information will be disclosed to my references.**

SIGN
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DATE:
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## INSURANCE VERIFICATION FORM

\*This form must be completed, signed by the customer, and submitted with every contract purchased by New City Funding Corp.

NAME OF PURCHASER: \_\_\_\_\_  
(Must match names (s) on Certificate of Title)

YEAR, MAKE, AND MODEL OF AUTO PURCHASED: \_\_\_\_\_

INSURANCE COMPANY: \_\_\_\_\_

POLICY OF BINDER NUMBER: \_\_\_\_\_

NAME OF AGENT: \_\_\_\_\_

AGENT PHONE NUMBER: \_\_\_\_\_

DEDUCTIBLE COMPREHENSIVE: \$500 Max \_\_\_\_\_ COLLISION: \$500 Max \_\_\_\_\_

DATE VEHICLE ADDED TO POLICY: \_\_\_\_\_

DATE EXISTING POLICY EXPIRES: \_\_\_\_\_  
(If Applicable)

IS A PHOTO INSPECTION REQUIRED BY THE INSURANCE COMPANY?  Yes  No

IS NEW CITY FUNDING CORP. at either P.O. Box 121 or 146 South Liberty Drive, Unit 11B, Stony Point, NY 10980 listed as LIEN HOLDER (LOSS PAYEE) for the financed vehicle?  Yes  No

VERIFIED BY: \_\_\_\_\_  
(Dealer)

I, \_\_\_\_\_, understand that I am obligated to carry comprehensive and collision insurance coverage, at deductibles no higher than \$500.00 for each coverage, on my financed vehicle for the entire term of my loan with NEW CITY FUNDING CORP. Within 60 days of purchase of my vehicle, I will deliver to NEW CITY FUNDING CORP. an endorsed auto policy, showing my financed vehicle, full coverage insurance, and NEW CITY FUNDING CORP. listed as LIEN HOLDER. Additionally, if you change your insurance carrier or are involved in an auto accident, you are responsible for noticing NCFC immediately.

\_\_\_\_\_  
(Customer Signature)



**NEW CITY  
FUNDING CORP.**

**AUTO FINANCING**

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P.O. Box 121  
Stony Point, N.Y. 10980  
PH#: 845-942-0020 \* Fax#:845-942-2810

Direct Payment Authorization Form: Fixed Payments

We are pleased to offer you a new service, the Direct Payment Plan. Now you can have your payment deducted automatically from your checking or savings account. And, you won't have to change your present banking relationship to take advantage of this service.

The Direct Payment Plan will help help you in several ways:

- \* It saves time, fewer checks to write and mail.
- \* Helps pay your bills in a convenient and timely manner, even if you're on vacation or out of town.
- \* Your payment is always on time it helps maintain good credit.
- \* It saves postage, many people spend close to \$100 a year on postage.

Here's how the Direct Payment Plan works:  
You authorize regulary scheduled payments to be made from your checking or savings account. Then just sit back and relax. Your payments will be made automatically on the specified day. And proof of payment will appear on your statement. The authority you give to charge your account will remain in effect until you notify us, in writing, to terminate the authorization. If the amount of your payment changes we will notify you 10 (ten) days before paymnet date. To take advantage of this service complete the attached authorization form and return it to us.

All you need to do is:  
1)Mark the box before type of account, to indicate whether your payment will be be deducted from your checking or savings account.  
2) Fill in your name, financial institution name and location, and date.  
3) Attach a voided check for verification of all financial institute information. If you are unable to attach the voided check, please fill in your account number and routing number.

Be sure to attach a copy of VOIDED CHECK !!!  
Be sure to sign the form!

Please complete the information below and include a copy of your voided check

Name (Please Print): \_\_\_\_\_ Phone #: \_\_\_\_\_

I, \_\_\_\_\_ authorize New City Funding Corp. to initiate electric debit entries to my: \_\_\_\_\_ checking account (or) \_\_\_\_\_ savings account.

For payment of my Auto loan with New City Funding Corp: I acknowledge that the origination of ACH transactions to my account must comply with U.S. law. This authority will remain in effect until I have cancelled it in writing.

I would like you to start automatic debits as of \_\_\_\_\_, Please withdraw \$ \_\_\_\_\_ on the \_\_\_\_\_ of every month.

FINANCIAL INSTITUTION NAME (PLEASE PRINT): \_\_\_\_\_

ACCOUNT NUMBER AT FINANCIAL INSTITUTION: \_\_\_\_\_

FINANCIAL INSTITUTION ROUTING NUMBER: \_\_\_\_\_

FINANCIAL INSTITUTION CITY AND STATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

As of January 1, 2013, an email address is required to process all direct authorization transactions. Please mail the completed form to: New City Funding, PO Box 121, Stony Point, NY 10980 or fax the completed form to (845) 942-3914. Please remember to include a copy of your voided check.



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www.newcityfunding.net

**Customer Text Messaging & Electronic Communication Authorization Form**

Please sign me up to receive information and alerts from New City Funding Corp. via text messages, e-mails, and/or any other electronic means of communication. I understand this program is voluntary and that text messaging rates and fees may apply as determined by my cellular provider. New City Funding Corp is in no way responsible for any fees charged to me by my cellular provider. If at any time I wish to discontinue receiving text messages from New City Funding Corp., I must complete the required form to withdraw from the text messaging and electronic communication program.

Customer Name: \_\_\_\_\_

Account Number: \_\_\_\_\_

Cell Phone Number (Including Area Code): \_\_\_\_\_

Name of Cellular Provider: \_\_\_\_\_

Email Address: \_\_\_\_\_

Customer Signature: \_\_\_\_\_ Date: \_\_\_\_\_

OR

I do not wish to participate in the Customer Text Messaging & Electronic Communication Program.

Customer Signature: \_\_\_\_\_ Date: \_\_\_\_\_



**DEALER APPLICATION**

**PRINCIPALS • OFFICERS • OWNERS**

NAME:	TITLE:
ADDRESS:	
CITY, STATE, ZIP:	PHONE:
NAME:	TITLE:
ADDRESS:	
CITY, STATE, ZIP:	PHONE:

DATE DEALERSHIP ESTABLISHED:

DEALER LICENSE #:

**DEALERSHIP INFORMATION**

NAME:	TAX ID:
DBA:	
ADDRESS:	
CITY, STATE, ZIP:	
PHONE #:	FAX:
EMAIL ADDRESS:	

**BANK INFORMATION**

NAME:	ACCT #:
PHONE #:	CONTACT:

**FLOOR PLAN INFORMATION**

NAME:	ACCT #:
PHONE #:	CONTACT:

**TRADE REFERENCES**

NAME:	ACCT #:
ADDRESS:	
CITY, STATE, ZIP:	
PHONE #:	

NAME:	ACCT #:
ADDRESS:	
CITY, STATE, ZIP:	
PHONE #:	

I authorize New City Funding Corp. to verify all trade and banking relationships. This information will be used solely for the purpose of entering into the enclosed dealer agreement and will be held confidential. I (we) certify that all the information listed on this form is true and correct.

**SIGNATURE (PRINCIPAL • OFFICER • OWNER)**

TITLE:	TITLE:
DATE:	DATE:

## General Dealer Agreement

In anticipation of a friendly, profitable, and lasting relationship, I ask you to review the facts regarding New City Funding Corp.

1. **The purpose of this agreement is to set forth rules that will govern the purchase of acceptable paper by New City Funding Corp.**
2. **Assignment.** Dealer's assignments of Paper (the "Assignments" and each an "Assignment") to New City Funding Corp. shall be without recourse except as provided in this Agreement or in the Agreements. The assignments shall be required to be acceptable to New City Funding Corp. in its sole discretion.
3. **Dealer Representations and Warranties.** In order to induce New City Funding Corp. to purchase Paper, Dealer Represents and warrants that:
  - (a). Each item of Paper, related information and documents provided to New City Funding Corp. are genuine, contain the valid signatures of Buyers and Guarantors, correctly state the terms of the transaction, and are true and accurate in every material respect.
  - (b). All signers had the legal capacity to contract at the time of their signature.
  - (c). The goods and services are truly and accurately described in the Paper and have delivered to, together with a copy of the Paper, and willingly accepted by Buyer.
  - (d). The down payments have been paid in full by the Buyer without help from the Dealer and were actually paid in cash or merchandise received in trade as shown.
  - (e). Title to the goods and services is vested in Buyer under the paper, and New City Funding Corp. holds a valid first lien upon the goods.
  - (f). Title to the goods and services is not branded, nor is the title required to be branded as rebuilt, salvage, flood or other designation which may decrease the market value of the goods and services. If so, Dealer agrees to repurchase contract.
  - (g). Dealer possesses all of the requisite state and other jurisdictional licenses required to engage in its business and to sell the Paper to New City Funding Corp.
  - (h). No payments have yet been received on the balance of the purchase price as set forth in the Paper.
  - (i). No representations and warranties have been made to the Buyer other than those contained in the Paper and the Paper represents the entire agreement of Buyer and Dealer.
  - (j). Such steps as are necessary to perfect New City Funding Corp. security interest in the goods have been taken.
  - (k). Dealer has furnished New City Funding Corp. with copies of all disclosures required to be given to the Buyer under applicable law in connection with the sale of the goods and services that are the subject of each Paper, and such disclosures and the manner in which they are given conform to all applicable laws and regulations.
  - (l). The sales transaction and the Paper arising from such sale comply with all applicable federal, state, and local laws and regulations.
4. **Dealer Breach and Reassignment.** If there is any breach of Dealer's representations or warranties with regards to any item of Paper, then upon demand, Dealer shall immediately repurchase that Paper from New City Funding Corp. for the Repurchase Amount, which are all the amounts due under that Paper, including New City Funding Corp.'s out-of-pocket expenses, less holdbacks (not discounts), and unearned finance and insurance charges. Upon payment of such Repurchase Amount, New City Funding Corp. shall reassign the Paper to Dealer.
  - A. New City Funding Corp. requires a copy of your Ohio Automobile Dealer's License and Ohio Banking Department Installment Seller's License Prior to the acceptance of your first deal. Contracts must show your Corporate or Company name as it is listed on the Installment Sellers License. New City Funding Corp.'s checks will be issued accordingly.
  - B. New City Funding Corp. requires an acquisition fee, which will be deducted from the cash advance and calculated discretely from each deal. The Federal Trade Commission has issued a staff opinion stating that the sale of a Consumer Credit Contract to a finance company which charges an acquisition fee is not Consumer Credit Transaction under the Truth in Lending Act, although the contract itself is subject to the act. Acquisition fees paid by you to New City Funding Corp. have nothing to do with the extension of credit by you to your customer, thus making disclosure of this transaction to the consumer unnecessary. **THIS COST MUST NOT BE PASSED ON TO THE CUSTOMER.**
  - C. A starter interrupt unit must be installed in every vehicle prior to customer taking possession of vehicle and removed at the end of the loan. The device must be returned to New City Funding Corp.
5. **Buyer Defenses or Complaints.** If Buyer makes a complaint to or raises a defense against Dealer or New City Funding Corp., upon demand of New City Funding Corp., Dealer will have thirty (30) days to provide a prompt good faith response to attempt to mutually satisfy all parties to the transaction. When responding to Buyer's complaint or defense, Dealer will comply with all applicable state and federal laws and regulations.
6. **Collections.** New City Funding Corp. shall have the sole right to collect the Paper it purchases from Dealer and to notify each Buyer to pay directly to New City Funding Corp. Dealer agrees not to solicit collections or make any repossession, settlements, or adjustments with respect to the Paper it sells to New City Funding Corp. and agrees to forward to New City Funding Corp. all communications, inquires, and identical remittances Dealer may receive with reference to said Paper to New City Funding Corp. within 24 hours. Further, Dealer shall not accept the return of nor make any substitution of any of the goods covered by any such Paper except pursuant to New City Funding Corp. written instruction.
7. **Insurance.** Prior to purchase of the contract by New City Funding Corp. Dealer shall bear the responsibility for loss to the collateral.
  - (a) Spare Key must be given to New City Funding Corp. for each vehicle (no exceptions!!!)
8. **Title.** The appropriate Ohio vehicle title with New City Funding Corp.'s lien recorded will be in New City Funding Corp. possession within 45 days from the date the contract is purchased. Otherwise, Dealer will, on demand, repurchase the contract for the Repurchase Amount and will hold New City Funding Corp. harmless from all damages, losses and costs that may ensue.

**9. Indemnity.** Dealer will indemnify and hold New City Funding Corp. and its officers, agents, affiliates and employees harmless from any and all liabilities, losses, costs, and expenses (including attorney's fees), resulting from any obligation, liability, or action of Dealer or its agents or losses, costs and expenses (including attorney's fee), resulting from any obligation, liability, or action of New City Funding Corp. or its agents or employees. This indemnification shall survive termination of this Agreement and is in addition to and not in lieu of any other indemnities now or in the future, whether under other provisions of this agreement or otherwise.

**10. Discounts.** Belongs to New City Funding Corp. forever, and New City Funding Corp. is in no way obligated to account for it To Dealer.

**11. Successors and Assigns.** This Agreement shall insure the benefit of and bind New City Funding Corp. and Dealer and their respective heirs, representatives, successors and assigns. However, the Dealer may not assign this Agreement except with prior written consent of New City Funding Corp.

**12. Termination.** Either New City Funding Corp. or Dealer may terminate this Agreement with or without cause at any time, but such termination shall not affect any obligation on the part of either New City Funding Corp. or Dealer which arose out of the purchase of Paper hereunder prior to the termination .

**13. Waiver of Jury Trial.** Each of the parties to this agreement hereby waives any right to a trial by Jury in any action or proceeding to enforce or defend any rights under this Agreement, any note, any other Amendment, instrument, document or Agreement delivered or which may be in the future delivered in Connection herewith or therewith, and agrees that any such action or proceeding shall be tried before a court and not before a jury.

**14.** All dealers must comply with all "Red Flag Rules".

A complete, signed application to include personal references must accompany all transactions, as well as a copy of VALID Ohio Driver's License. A mileage or odometer statement must also be included.

I guarantee that the customer will be the registered owner and our security interest shall appear as the only security on any certificate of title now or hereafter issued. The dealership must file a financing statement (notice of our security interest filed for public record) covering New City Funding Corp. security interest.

The dealer agrees that they will follow all Federal Laws and State Laws regarding advertising and fair lending. Federal laws being ECOA and Regulation Z, State laws being at the code of Ohio Sales Finance Act.

Dealer agrees to follow all Federal and State Laws regarding advertising and fair lending. Compliance, ECOA, Regulation Z, OH Sales Finance Act, "Privacy Act", "Patriot Act" all applicable State and Federal Laws.

Please use New City Funding Corp. checklist in order to eliminate errors or omissions.

Agreement Acceptance: The Dealer Agreement and the Guaranty, if any, set forth below are not effective until signed at its executive office located in Stony Point, New York.

Accepted: Stony Point, New York.

New City Funding Corp.  
146 South Liberty Drive, Unit 11B  
P.O. Box 121  
Stony Point, New York 10980

By: \_\_\_\_\_  
Officer

\_\_\_\_\_ day of \_\_\_\_\_

Dealer: \_\_\_\_\_

By: \_\_\_\_\_  
Officer, Partner or Owner

\_\_\_\_\_ day of \_\_\_\_\_

DEALER AUTHORIZED SIGNERS:

\_\_\_\_\_  
Name and Title

\_\_\_\_\_  
Name and Title

\_\_\_\_\_  
Name and Title

